Demographics in CA

Average age of members: 50

Average age of men: 50
Average age of women: 51

2300 Firms
63% are under 5 people

No. of employees Share of firms
1 29.0%
2-4 34.0%
5-9 16.0%
10-19 9.0%
20-49 7.0%
50-99 3.0%
100+ 2.0%

Complaints against architects FYTD 2016-17 (as of Aug 31, 2016)
45 received - 7 citations issued

Most common complaints by consumers:
unlicensed practice, professional misconduct, negligence, contract violations

YTD 2015 - 2016 (as of August, 31, 2016)

Complaints against architects FYTD 2016-17 (as of Aug 31, 2016)
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Advocacy

Number of Regular Session Bills introduced in 2016: 2041

Categories we use to describe bill issues:
Programming, Planning & Practice: 58%
Site Planning & Design: 58%
Building Design & Construction Systems: 58%
Structural Systems: 66%
Building Systems: 63%
Construction Documents & Service: 53%
Schematic Design: 70%

Number of Bills AIACC Actively Lobbied in 2016: 14

Legislative Outcome
8 favorable outcomes
6 unfavorable outcomes

Sponsored Legislation in 2016: 1 bill
- the Architect-in-Training bill (SB 1132), which passed the legislature, but was vetoed by the Governor
**Profitability**

What factors will most affect your profitability over the next 12 months?

- **33.6%** of the responses were related to “ability to generate new work”
- **28.0%** of the responses were related to “business management”
- **24.8%** of the responses were related to “economy”
- **13.6%** of the responses were related to “politics”

**Revenues**

What percentage of your firm’s revenue do you estimate is currently derived from each of the following areas:

- **International**
- **National**
- **California**
- **Local**

**Ownership Transitions**

Will your firm be going through an ownership transition:

- **No**
- **Yes, over the next 12 months**
- **Yes, over the next 2 years**
- **Yes, over the next 5 years**
- **Yes, ongoing**
- **I don’t know**

38% of respondents indicated that an ownership transition was either underway, or anticipated within the next 5 years, while 60% indicated that they have no plans for an ownership transition.

**How can AIACC help increase your prosperity?**

- **13%** of the responses were related to “fee issues”
- **22%** of the responses were related to “legislative/regulatory issues”
- **26%** of the responses were related to “liability issues”
- **28%** of the responses were related to “other issues”
- **20%** of the responses were related to “public awareness”

**What Impacts Prosperity?**

What factors will most affect your profitability over the next 12 months?

- Work / life balance
- Vision / purpose
- Transparency
- Succession strategy
- Project delivery and approach
- Project types
- Physical office environment
- Performance incentives
- Leadership opportunities
- Flexibility in work hours and...
- Core values
- Comradery and sense of community
- Communication
- Commitment to training and ...

**What Influences Prosperity in Your Firm?**

Which of the following do you view as being more important to your firm’s prosperity?

- Commitment to training and ...
- Communication
- Comradery and sense of community
- Core values
- Design approach and philosophy
- Flexibility in work hours and...
- Leadership opportunities
- Performance incentives
- Physical office environment
- Project types
- Project delivery and approach
- Succession strategy
- Transparency
- Vision / purpose
- Work / life balance