

### Business of Architecture

SPEAKERS: CARRIE STRICKLAND, FAIA, NCARB

CLAYTON TAYLOR,

CHRISTOPHER TORRES, RLA

MODERATOR:
FIELDING FEATHERSTON,
AIA, LEED AP, NCARB



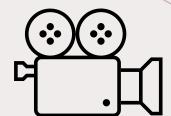
#### Cultivate a positive learning environment



Please use the **Q&A** function to ask questions for today's presenter



This session qualifies for 1 AIA LU — AIA CA will submit for you



A recording of this presentation will be made available on our website soon



### LEARNING OBJECTIVES



Gain an understanding of the various stages in the lifecycle of emerging firms.



Learn the strategies and best practices for expanding their firm's presence into a diverse and competitive market like Los Angeles.



Explore the significance of strategic alliances with emerging firms that allow for collective growth.



Discover how to identify and leverage this unique space ensuring the opportunity to adapt and capitalize on opportunities in the everchanging business landscape.

### AIA Continuing Education Provider

Attendees will earn 1 AIA LU for attending this presentation live. AIA CA will submit you for AIA credit within 10 days of the presentation.

### MODERATOR

### FIELDING FEATHERSTON, AIA, LEED AP, NCARB

PRINCIPAL + PUBLIC | CORPORATE PRACTICE GROUP LEADER



#### CARRIE STRICKLAND, FAIA, NCARB

PRINCIPAL & FOUNDER

WORKS PROGRESS ARCHITECTURE



## CLAYTON TAYLOR, AIA CO-FOUNDER & PARTNER

WEST OF WEST



## CHRISTOPHER TORRES, RLA FOUNDING PRINCIPAL

AGENCY: ARTIFACT



# W.PA

works progress architecture



CARRIE STRICKLAND, FAIA
PRINCIPAL & FOUNDER



#### **PORTLAND**

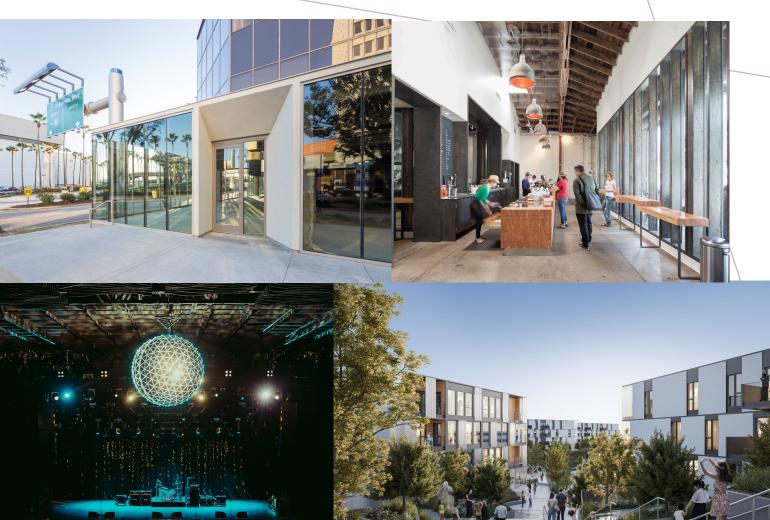






### LOS ANGELES & DENVER







## West of West Architecture + Design

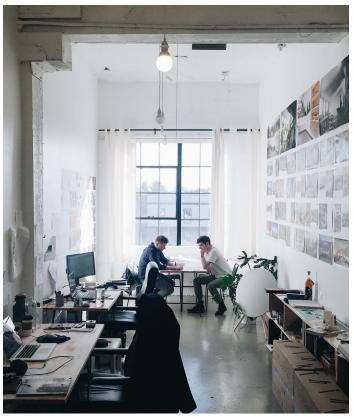
Portland / Los Angeles



Clayton Taylor, AIA Co-Founder, Partner





























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